

NATIONAL APPLE PROCESSING REPORT



United States
Department of
Agriculture

Agricultural Marketing Service
Specialty Crops Program
Market News Division

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Thursday January 26, 2017

2016		APPLES UTILIZED FOR PROCESSING IN 2,000 LB (1 TON) UNITS						
						Total To Date		Final
Week Ending		31-Dec	7-Jan	14-Jan	21-Jan	2016	2015	2015
Appalachian (VA - WV - MD - PA)	Juice	637	829	623	1,070	35,927	34,912	54,208
	Canners	2,192	337	3,782	2,800	85,246	104,704	213,782
	Total	2,829	1,166	4,405	3,870	121,173	139,616	267,990
California	Juice	*0	*0	*0	*0	46,606	43,055	46,464
	Peelers	*0	*0	*0	*0	4,719	7,702	8,474
	Total	0	0	0	0	51,325	50,757	54,938
New York	All Processed	-	-	-	-	-	-	-
Washington	Juice	1,954	7,152	6,362	7,263	104,815	113,165	289,958
	Peelers	2,703	3,435	3,280	4,664	68,127	76,028	195,532
	Total	4,657	10,587	9,642	11,927	172,943	189,193	485,490
TOTAL		7,486	11,753	14,047	15,797	345,441	379,567	808,418
Revised figures in BOLD		Final for 2015 will change weekly as the season continues * Supplies in too few hands to report						

APPALACHIAN DISTRICT (VA, WV, MD, PA): Trading moderate. Prices about steady. Canners U.S. One f.o.b. packing house or receiving station per cwt (hundredweight) includes contracts hard varieties 2 1/2 inch up \$10.00-12.00 mostly 11.00-12.00, soft varieties 2 1/2 inch up \$8.50-11.00. Straight loads of juice stock various varieties per cwt U.S. Cider grade \$10.00-10.50 occas higher contracts mostly 8.00-9.00.

MICHIGAN: Trading is moderate for juice and process grade apples. Prices are unchanged for juice at per cwt. picked up at the farm or delivered from mostly 8.00. The Michigan Processing Apple Growers Marketing Committee did not negotiate a minimum juice price or for undersize process apples for the 2016 season. MACMA did negotiate the following processing peeler and canner apple prices with several processors for the 2016 crop, 2-1/2 inch and up per cwt.: Idared 12.25, Jonagold and Crispin 11.50, hard varieties (including Jonathan) 11.25, soft varieties (mostly McIntosh, Red Delicious and summer varieties) 10.00. There are some table sorts moving out of state at negotiated FOB prices.

NEW YORK: Movement of apples for juice stock from storable apples, packinghouse sorts or lower grade apples for immediate use, is expected to remain about the same. Trading is moderate. Prices about steady. Purchase prices listed are variety, size and quality dependent. Prices for processing apples on Wednesday, January 25, 2017 F.O.B. packing house or receiving station per cwt. 2016 crop: Juice Stock - (Utilizing All Available Varieties from storable apples and packinghouse sorts) \$10.00-\$12.00 mostly \$10.50 few \$14.00 occasional lower. Prices listed include previous commitments.

WASHINGTON: Offerings to processors moderate. Trading fairly slow. Prices Juice lower, Peelers steady. Prices for Thursday January 26, 2017, F.O.B. Packing house or receiving station per ton 2016 Crop. Wide range in prices. Juice \$20.00-40.00 mostly \$30.00-40.00. Peelers \$140.00-180.00 mostly \$160.00-180.00.

APPLE JUICE CONCENTRATE IMPORTS - PORTS OF ENTRY EAST COAST:

Prices for apple juice concentrate for the period January 19 - January 25, 2017. Acidity 1.0-3.5 percent weight/weight as malic acid, color 40-70 percent, brix minimum of 70.0, various containers (drums, bins, or bulk liquid packaging). Sales Ex Doc, excludes freight charges, all duties paid, containers included unless otherwise stated. Prices offered to importers per gallon basis in U.S. Dollars.

China Offerings Moderate \$5.25 to \$5.50 mostly \$5.45 to \$5.50

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NATIONAL SHIPPING POINT TRENDS

Unless otherwise stated, shipments, crossings or imports are for the weeks ending January 07, 14, and 21, 2017 in that order in thousand hundredweight (cwt) or 100,000 pound units. Expected movement is for the period January 22 – February 04, 2017. Prices are for Monday, January 23, 2017 compared to Tuesday, January 17, 2016. Unless otherwise stated, sales are F.O.B. Shipping Point Basis (including Delivered Sales, F.O.B. Shipping Point Basis) or port of entry and extra services are included. Prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. No consideration is given to after-sale adjustments unless otherwise stated. Brokerage fees paid by shipper are included in the price reported.

---APPLES

YAKIMA VALLEY AND WENATCHEE DISTRICT WASHINGTON---2016 CROP Shipments

1,086-1,255-1,279 (Includes Exports 295-332-381) ---Movement expected to remain about the same. Trading fairly active. Prices generally unchanged.

Washington Extra Fancy carton tray pack Red Delicious 72-113s 16.00- 18.90, 125s 17.00-20.90, Golden Delicious 72-80s 22.00-24.90, 88-113s 21.00-24.90, 125s 20.00-23.90, Fuji 64s 24.00-26.90, 72s-88s 25.00-28.90, 100s 21.00-24.90, Granny Smith 72s 21.00-23.90, 80s 20.00-23.90, 88s 19.00-23.90, 100-113s 21.00-23.90, 125s 20.00-22.90, Gala 64s 19.00- 22.90, 72s 18.00-22.90, 80-100s mostly 19.00-22.90, 113s 18.00-22.90, Honeycrisp 72-100s mostly 57.90-59.90, cartons 12 3-lb film bags 2 1/2" min Red Delicious 20.00-22.90, Golden Delicious 20.00-22.90, Fuji 22.00- 24.90, Granny Smith 23.00-24.90, Gala 20.00-22.90, ORGANIC cartons tray pack Fuji 72-88s 42.00-44.90, 100s 35.00-38.90, Gala 72s 40.00-44.90, 80s 38.00-42.90, 88s 38.00-42.90, 100s 34.00-36.90. Exports to (listed by volume in descending order): Mexico, Canada, India, Taiwan, Indonesia, China, Hong Kong, Vietnam, United Arab Emirates, Saudi Arabia, Thailand, Guatemala, Israel, Costa Rica, Colombia, Malaysia, Dominican Republic, El Salvador, Peru, Sri Lanka, Honduras, Panama, Singapore, Philippines, Kuwait, Chile, Nicaragua, Fiji, United Kingdom, Ecuador, Jordan, Cape Verde, Cambodia, Japan, Tanzania, United Republic Of, Turkey, Germany.

MICHIGAN---Shipments 85*-90*-84---Movement expected about the same. Trading moderate. Prices unchanged. Cartons U.S. Extra Fancy Tray pack 88 size Gala mostly 26.00-28.00, Red Delicious mostly 18.00-20.00, Golden Delicious mostly 20.00-22.00, McIntosh mostly 24.00-26.00, Fuji mostly 23.00-25.00, 80 size Honeycrisp mostly 64.00-66.00, Jonagold mostly 20.00-24.00, 12 3-pound film bags 2-1/2 inch minimum Gala and Fuji mostly 20.00-22.00, Red Delicious and Law Rome mostly 15.00-17.00, Golden Delicious mostly 17.00-19.00, McIntosh mostly 18.00-20.00, Jonathan 16.00-18.00, Jonagold mostly 16.00-18.00, Honeycrisp mostly 44.00-46.00.

NEW YORK---Shipments 73-85-74---Movement expected to remain about the same. Trading moderate. Prices generally unchanged. Cartons U.S. Extra Fancy

12 3-pound film bags 2 1/2 inch minimum Red Delicious mostly 20.00-21.00, Golden Delicious mostly 21.00-22.00, Fuji mostly 22.50-24.00, McIntosh mostly 21.00-23.00, Gala mostly 24.00, Empire mostly 21.00-22.00, Cortland mostly 20.00-22.00. Cartons U.S. Extra Fancy tray pack Fuji 80s-88s mostly 28.00-30.00, McIntosh 80s-88s mostly 27.00-32.00, 100s mostly 26.00-31.00, Empire 80s-88s mostly 26.00-30.00, Cortland 80s-88s mostly 26.00-30.00.

APPALACHIAN DISTRICT (MD-PA-VA-WV) ---Shipments 24-30-23---Export 0-1-0---Movement expected about the same. Trading moderate. Prices unchanged. Cartons traypack U.S. Extra Fancy Red Delicious 72s-88s mostly \$21.00, 100s mostly \$20.00, 113s-138s \$18.00-20.00; Golden Delicious 80s-88s \$24.00-26.00; 100s mostly \$22.00; 113s-138s mostly \$20.00; Fuji 72s-88s \$27.00-30.00, 100s \$25.00-27.00; McIntosh 80s- 88s \$30.00-31.00; 100s \$28.00-29.00; cartons 12 3-pound filmbags 2

1/2 inch minimum Red Delicious mostly \$19.00-20.00, Golden Delicious mostly \$20.00-21.00; Granny Smith \$22.00-23.00; Gala \$23.00-24.00; Red Rome mostly \$19.00; McIntosh \$21.00; Empire \$20.00; Stayman \$20.00.

NEW ENGLAND---Shipments 5-5-5---Movement expected to remain about the same. Too few open market sales to establish a market.

---PEARS

YAKIMA VALLEY AND WENATCHEE DISTRICT WASHINGTON---2016 CROP Shipments

163-165-177 (Includes Exports 40-36-48) ---Movement expected to remain about the same. Trading fairly active. Prices generally unchanged. 4/5 bushel cartons wrapped U.S. One Bartlett 70-100s 24.00-29.90, 100-120s 18.00-22.90; Anjou 70-90s 28.00-30.90; 100s 24.00-28.90, 120-135s 22.00- 24.90, Bosc 70-90s 24.00-26.90, 100s 22.00-24.90, 110s 20.00-22.90, 120s 18.00-20.90, ORGANIC 4/5 bushel cartons wrapped D?Anjou 90s 40.00-42.90, 100s 38.00-40.90. Exports to (listed by volume in descending order): Canada, Mexico, United Arab Emirates, India, Guatemala, Taiwan, Costa Rica, Peru, Dominican Republic, Thailand, Saudi Arabia, Indonesia, Hong Kong, Ecuador, Honduras, El Salvador, Trinidad and Tobago, Germany.

The **USDA Agriculture Marketing Service**, through the Commodity Procurement Branch of the Fruit and Vegetable Programs, buys fresh and processed fruits, vegetables and specialty items from industry vendors. The service provides people with nutritious food and removes surplus production from the marketplace. Both fresh and processed apples are included in these purchases. Information on commodity purchasing and invitation acceptances can be obtained on the web at: <http://www.ams.usda.gov/AMSv1.0/FVFoodProcurement> Then click on the *Purchase Announcements* or *Weekly Purchase Reports* link in the middle of the page to proceed to the listing of current offers and purchase results.

- [2000003960](#) The AMS has awarded Solicitation 2000003960 for the procurement of canned apple slices and blueberries.
- [2000003961](#) The AMS has awarded Solicitation 2000003961 for the procurement of frozen apricots and strawberries.
- [2000003970](#) The AMS has awarded Solicitation 2000003970 for the procurement of frozen apples and cherries.
- [200004025](#) The AMS has issued Solicitation 2000004025 for the procurement of bulk apples for further processing.

**National Summary of Advertised Retail Prices for Fresh Apples and Apple Juice
At Major Retail Supermarket Outlets for sales ending during the period of 01/14 to 01/26**

FRUITS								
Commodity	Variety	Unit	THIS WEEK		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
CONVENTIONAL								
Apples, Processed	Juice	64 oz (1/2 gallon)	3,601	2.04	3,155	1.73	1,994	1.95
Apples, Processed	Juice	96 oz (3/4 gallon)	90	1.58	118	1.60	15	6.99
Apples, Processed	Juice	128 oz (1 gallon)	6	5.99	117	4.23	38	4.02
Apples, Processed	Juice Marked Cider	64 oz (1/2 gallon)	90	2.39	70	2.59	196	1.90
Apples, Processed	Juice Marked Cider	96 oz (3/4 gallon)	15	1.59	16	1.99		
Apples, Processed	Juice Marked Cider	128 oz (1 gallon)	75	5.99	100	5.68	25	2.99
ORGANIC								
Apples, Processed	Juice	64 oz (1/2 gallon)	278	3.16	1,631	2.61	113	2.60

REGIONAL DETAILS

Commodity Variety	Unit	NORTHEAST U.S.				SOUTHEAST U.S.				MIDWEST U.S.			
		Price Range	Stores with Ads	Wtd Avg Price	% Marked Local	Price Range	Stores with Ads	Wtd Avg Price	% Marked Local	Price Range	Stores with Ads	Wtd Avg Price	% Marked Local
CONVENTIONAL													
Apples, Processed Juice	64 oz (1/2 gallon)	0.89-2.59	1,576	2.04		1.50-2.59	173	1.94		1.25-2.49	237	1.71	
Apples, Processed Juice	96 oz (3/4 gallon)					1.49-1.67	34	1.62					
Apples, Processed Juice Marked Cider	64 oz (1/2 gallon)	2.49-2.99	39	2.87									
ORGANIC													
Apples, Processed Juice	64 oz (1/2 gallon)	1.99-2.99	17	2.64						2.99	116	2.99	

Commodity Variety	Unit	SOUTH CENTRAL U.S.				SOUTHWEST U.S.				NORTHWEST U.S.			
		Price Range	Stores with Ads	Wtd Avg Price	% Marked Local	Price Range	Stores with Ads	Wtd Avg Price	% Marked Local	Price Range	Stores with Ads	Wtd Avg Price	% Marked Local
CONVENTIONAL													
Apples, Processed Juice	64 oz (1/2 gallon)	0.99-3.99	464	1.85		1.38-2.99	1,027	2.23		1.50-2.50	65	1.93	
Apples, Processed Juice	96 oz (3/4 gallon)	1.50-1.69	56	1.55									
Apples, Processed Juice Marked Cider	64 oz (1/2 gallon)									1.79-2.25	49	1.98	
Apples, Processed Juice Marked Cider	96 oz (3/4 gallon)	1.59	15	1.59									
Apples, Processed Juice Marked Cider	128 oz (1 gallon)	5.99	75	5.99									
ORGANIC													
Apples, Processed Juice	64 oz (1/2 gallon)					4.99	18	4.99		2.99-4.99	100	3.17	

Wtd Avg - Simple weighted average

FRESH APPLE SHIPMENTS BY ORIGINS
(AMOUNTS ARE SHOWN IN UNITS OF 40,000 LBS OR 1,000 40 LB PACKAGES)

COMMODITY	JAN 15	JAN 08	JAN 17	TOTAL THIS	TOTAL LAST	
MODE	JAN 21	JAN 14	JAN 23	SEASON THRU	SEASON THRU	TOTAL
ORIGIN	2017	2017	2016	JAN 21 2017	JAN 23 2016	LAST SEASON
APPLES						
		RAIL				
CALIFORNIA-CENTRAL	-	-	-	14	8	8
OREGON	-	-	-	3	-	3
WASHINGTON	131	105	168	2750	3455	6666
TOTAL	131	105	168	2766	3463	6676
PIGGYBACK						
CALIFORNIA-CENTRAL	-	-	-	36	51	53
OREGON	5	5	6	189	181	278
WASHINGTON	9	12	6	265	156	391
TOTAL	15	17	13	489	389	721
TRUCK						
APPALACHIA	58	75	95	1738	2279	3680
APPALACHIA EXPT	-	2	6	38	99	133
CALIFORNIA-CENTRAL	-	-	5	1349	1388	1391
IDAHO	4	-	4	281	200	238
IDAHO EXPT	-	-	-	118	110	211
MICHIGAN	211	226	198	5176	4866	7933
NORTH CAROLINA	-	-	-	201	250	250
NEW ENGLAND	12	12	17	339	368	719
NEW ENGLAND EXPT	-	-	-	-	1	1
NEW YORK	180	207	235	4164	5292	8975
NEW YORK EXPT	5	6	9	52	108	225
OREGON	-	35	30	1267	820	1721
WASHINGTON	1820	1882	1694	34248	30889	75843
WASHINGTON EXPT	940	823	670	15580	14166	33875
TOTAL	3229	3268	2963	64551	60834	135195
U.S. TOTAL	3375	3389	3143	67806	64685	142592
IMPORT						
ARGENTINA	-	-	-	-	-	446
CANADA	3	4	4	57	43	85
CHILE	-	-	-	-	4	7575
CHINA	1	-	2	86	5	146
FRANCE	-	-	-	-	4	14
ITALY	-	-	-	-	-	6
MEXICO	-	-	-	-	5	74
NEW ZEALAND	-	-	-	-	-	4489
SOUTH KOREA	-	-	-	-	1	6
IMPORT TOTAL	4	4	6	143	63	12841
APPLES - ORGANIC						
CALIFORNIA-CENTRAL	-	-	-	135	78	78
NEW YORK	-	-	-	-	-	2
WASHINGTON	283	308	234	5419	4789	9101
WASHINGTON EXPT	14	8	13	249	254	435
TOTAL	297	316	247	5802	5121	9616
U.S. TOTAL	297	316	247	5802	5121	9616
COMMODITY TOTAL	3676	3710	3397	73751	69870	165050

FRESH PEAR SHIPMENTS BY ORIGINS

(AMOUNTS ARE SHOWN IN UNITS OF 45,000 LBS OR 1,000 45 LB PACKAGES)

COMMODITY MODE ORIGIN	JAN 15 JAN 21 2017	JAN 08 JAN 14 2017	JAN 17 JAN 23 2016	TOTAL THIS SEASON THRU JAN 21 2017	TOTAL LAST SEASON THRU JAN 23 2016	TOTAL LAST SEASON
PEARS						
RAIL						
CALIFORNIA-CENTRAL	-	-	-	2	5	5
CALIFORNIA-NORTH	-	-	-	-	3	3
OREGON	-	-	-	5	10	12
WASHINGTON	-	-	-	-	-	7
TOTAL	-	-	-	7	18	28
PIGGYBACK						
CALIFORNIA-CENTRAL	-	-	-	15	3	3
CALIFORNIA-NORTH	-	-	-	22	30	30
OREGON	2	3	4	28	29	46
WASHINGTON	-	-	-	2	1	3
TOTAL	2	3	4	67	63	82
TRUCK						
CALIFORNIA-NORTH	-	-	-	1949	1853	1853
IDAHO	-	-	-	18	-	-
IDAHO EXPT	-	-	-	1	-	-
OREGON	-	118	252	3146	4297	8692
WASHINGTON	257	252	223	5101	5358	8813
WASHINGTON EXPT	103	77	93	2210	2717	4193
TOTAL	360	446	568	12425	14224	23551
U.S. TOTAL	362	449	572	12499	14305	23660
IMPORT						
ARGENTINA	-	-	-	-	-	1879
CANADA	-	-	-	2	-	-
CHILE	6	-	-	6	-	775
FRANCE	-	-	-	-	2	5
JAPAN	-	-	-	1	-	-
NEW ZEALAND	-	-	-	33	34	34
SOUTH AFRICA	-	-	-	-	-	30
URUGUAY	-	-	-	-	-	1
IMPORT TOTAL	6	-	-	41	36	2724
PEARS - ORGANIC						
CALIFORNIA-NORTH	-	-	-	41	51	51
WASHINGTON	32	37	30	897	1172	1292
WASHINGTON EXPT	3	3	3	73	63	76
TOTAL	35	40	32	1010	1286	1420
U.S. TOTAL	35	40	32	1010	1286	1420
CHILE	-	-	-	-	-	1
IMPORT TOTAL	-	-	-	-	-	1
COMMODITY TOTAL	402	489	604	13551	15627	27805

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